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Mission To save and enhance lives through the promotion of organ, eye and tissue donation.

Vision To ensure that everyone waiting for an organ, eye or tissue transplant receives one.

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ANNUAL **REPORT** 2012 2013

Honoring Our Everyday Heroes ...

Dear Friends,

How many heroes have you met in your lifetime? A war veteran, a firefighter, or a sports figure often comes to mind when thinking about heroes. Our 2012/2013 annual report highlights everyday heroes: transplant recipients, organ, eye and tissue donors, living donors and donor families. We hope you'll take time to review our past year, learn about our accomplishments and honor our everyday heroes.

Our mission, to save and enhance lives through the promotion of organ, eye and tissue donation, drives our efforts to educate and motivate individuals in Oregon and Southwest Washington to join the state registry. While the work we do (in collaboration with many important community partners) helps create better outcomes, reduces wait times on the transplant list, and raises the number of registered donors, there is still much to be done. The need is both significant and urgent:

- There are currently about 3,000 people in the Pacific Northwest who need an organ transplant; 1,500 who need corneas and 40,000 who need tissue or bone.
- Every day, 18 people die while waiting on the transplant list.
- As the population ages and people's health declines, fewer people are eligible to donate organs, eyes and tissues.

One of our most important achievements is partnering with DMV to encourage donor designation on driver's licenses. As a result, 74 percent of licensed drivers in Oregon are registered as donors on our state registry. This past year, over 14,000 tissues were transplanted, as well as 1,500 corneas and 253 organs. Everyday people became everyday heroes by saving and enhancing lives.

We are grateful to donors and their families for giving the gift of life, sight and mobility. Your past financial support has provided us the ability to move forward, and we hope you will continue to support our plans for the future.



MARY JANE HUNT
Executive Director



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Mary Jane Hunt *David A. Bledsoe*

The Greatest Gift . . .

At age 3, Sady Bittler was an extremely curious, independent child. On December 3, 2002, while her mother was in another room caring for Sady's younger sister, Sady decided to try to open a package using a sharp knife. Unfortunately, this resulted in a massive injury to her eye. Sady cut through her cornea and lens, and punctured her pupil. After racing her to the local hospital, Sady's mother, Glenda, was informed that in order to have a chance of saving Sady's eye, Sady would have to go to Casey Eye Institute in Portland.

Over the next few years, Sady had several surgeries to repair her pupil, replace her lens, and restore fluid to her eye. She also endured hours of patching her good eye, and various eye exercises to improve her vision. However, none of these procedures restored her vision.

Ten years later, Sady met Dr. Chamberlain, a cornea specialist at Casey Eye Institute, who informed her that she would be a great candidate for a cornea transplant. On July 3, 2012, Sady received the greatest gift that anyone could ever give her – a cornea.

Today, Sady's recovery continues. Glenda says, "I can never thank the family enough who was so very generous in their gift of sight for my daughter. I am forever grateful."

Glenda isn't the only one who is grateful. Sady, too, can't say thank you enough – first to Dr. Chamberlain, who she calls, "My hero." She explains, "He has given me a chance to see again and has not given up on the recovery of my surgery. He continues to answer all my questions and has inspired me to want to become a cornea specialist."

Sady also counts her donor and their family among her heroes, saying "they have given me the ultimate gift."

Sady and her family continue to be very active ambassadors for Donate Life Northwest. Her mother, Glenda, was also the June 2013 Star of the Month for her outstanding volunteerism.



Sady, Glenda, and younger sister, Hailey.

Together We Can Do So Much!

As Helen Keller said, “Alone we can do so little; together we can do so much.” Launched in the spring of 2013, the Donate Life Northwest Ambassador program embodies this philosophy of volunteering.

Ambassadors are donor families, transplant recipients and families, living donors and community supporters – including teachers, students and healthcare professionals – who want to actively and locally promote the donor registry and awareness of organ, eye and tissue donation. These folks represent a vast array of ages, ethnic groups, communities, and skill levels, and allow our organization to reach out and educate far more people than we would ever be able to without them.

Donate Life Northwest provides in-person and online tools, training and support, while Ambassadors identify local opportunities to promote education and awareness. Whether this means finding a home for our brochures in the workplace, arranging a quilt presentation at the local library, staffing a donor designation table, or planning a Donation Awareness Night with the local baseball team, the Ambassadors of Oregon and Southwest Washington have met the challenge of reaching new audiences with creativity and dedication.

Learn more at www.donatelifenw.org/content/ambassadors

Ambassadors in 2012-2013

- 273 active Ambassadors
- 1156 volunteer hours logged
- Ambassadors worked with Donate Life Northwest staff to organize 15 unique awareness events which reached a total of 2,165 people



Ambassador, Nancy Kallem, with son, Nick and daughter, Becca, holds her son Zack's floragraph at last year's Rose Parade.

College Competitions Spur Philanthropy

Donate Life Northwest's Student Outreach program was proud to support collegiate student groups dedicated to raising awareness about donation and the donor registry.

Through its AMA Saves Lives campaign, the Collegiate American Marketing Association seeks to be a catalyst for increasing awareness of the need for organ donation and through social media campaigns, event sponsorship, personal contacts, and other viral communications to inspire others to become registered organ donors and organ donor advocates. The Portland State University chapter designed an extensive proposal focusing on Hispanic-American students and their families, and as a result placed in the top 10 nationally, earning a trip to New Orleans to present their findings at an AMA Conference.

Meanwhile, the Public Relations Student Society of America at the University of Oregon took part in the 2013 National Organ Donor Awareness Competition, gaining practical experience as they designed, promoted and conducted a campus donor drive. The students utilized the Go Recycle Yourself theme throughout the campaign, and had such a great time registering donors and encouraging students to talk to their families, that we are pleased to assist them in a renewed and expanded campaign this fall.



University of Oregon students take a moment to smile for the camera before starting their 2013 campus donor drive.

Discover Donation DVDs Gifted to Oregon Libraries

As part of a month-long community outreach project in June 2013, 80 libraries across the state of Oregon received complimentary copies of our DVD, *Discover Donation*. This video is a fantastic tool for learning about organ, eye, and tissue donation and includes clips from Donate Life Northwest supporters Rob Ayers, Chris Klug, Leslie Caulfield, and Niki O'Hara. Getting these videos into libraries ensures that each of these communities has easy access to important facts about donation and transplantation. Staff focused their efforts on identifying rural and suburban communities, and as a result *Discover Donation* now has a home in Oregon towns ranging from Agness to Umatilla.



A scene from Discover Donation DVD.



Who is Your Hero?

Marissa P.

"My husband died unexpectedly in 2006. The organ procurement agency was simply amazing to work with! Why are these people my heroes? The work they do is invaluable. The patience, the time spent, the extras they did 'just because.' They are simply angels on earth."



Melanie D.

"My daughter, who at the age of 17, while watching her baby die, had the presence of mind to think of organ donation and donate my first granddaughter Isabella's heart valves."

Dolores C.

"My 17-year-old son, Nate, donated his liver to a retired Army veteran and his kidneys to two fathers, saving three lives. Plus his skin, trachea, and lungs were donated for research."



Mary H.

"Elizabeth, she donated her kidney to me on July 9, this year. I love her forever!!!"

Patti B.

"My father, who has the Distinguished Flying Cross for being a dive bomber pilot. He taught me to never give up and now I'm in the battle of my life, waiting for my 22-year-old son to receive a liver transplant."

Sue S.

"Eugene and Springfield Donate Life Northwest ambassadors are my heroes: your wisdom, courage, dedication, passion, knowledge and kindness inspire me."

Charie O.

"My baby sister, Denise. She died two years ago from a brain aneurism and saved five peoples' lives."

Susan M.

"My son, Thomas Benjamin. Heart to a new daddy, liver and kidneys to young moms. Although he wanted a family himself, dying at age twenty did not allow him that. Therefore, to have his organs go to young parents was a double blessing!"

Honoring Our Heroes: Remembrance Stones

Donate Life Northwest believes in taking every possible opportunity to honor our heroes –donors. The families of donors and recipients remember their loved ones in various ways – pictures, quilts, rose and tree plantings – all of which can provide comfort during the healing process.

Donate Life Northwest pays tribute to donors through remembrance stones. These custom stones are etched with the name of the donor creating a visual memory and sharing their loved one's contribution to save and enhance lives. Participation in this program produces two stones, one for the family and the other displayed by Donate Life Northwest at various events across Oregon and Southwest Washington which provide public education about the need for more donors.

"Dear Donate Life Northwest, I wanted to say I loved the idea of supporting your mission to educate more people about the importance of donation and honoring my mother, a cornea recipient and son-in-law, an eye donor, with the remembrance stones. I am proud of my family and pleased that their names are included in your recognition display." – Former Board Chairman for Donate Life Northwest, Dennis Tichenor



For more information about remembrance stones, please visit www.donatelifenw.org/content/remembrance-stones.

This Year's Achievements July 1, 2012 - June 30, 2013

Registry

Registry	2,226,700
New registrations in past year	53,508
Percentage of Oregonians with a license/I.D. who are on the registry	74%
Oregon's rank	5th highest in the nation

Statistics

Organ, Eye, and Tissue Donors

Organ donors	75
Tissue donors	788
Eye/cornea donors	1,503

Organ, Eye, and Tissues Transplanted

Organs	253
Tissue	42,131
Eye/cornea	1,529

DMV Outreach

Postcards sent to non-registered Oregonians	150,000
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Outreach

Active Ambassadors	237
Volunteer hours	1,556
General awareness events	16
School presentations	159
Educators receiving teaching materials	450
Students reached directly	11,220
Additional students reached indirectly	30,000
Total number of students reached	41,220
Total number of educators reached	1,000
Spanish television promos	130 reaching 75,000 viewers per night

Social Media

Facebook fans	2,205
Twitter followers	388
Youtube video views	8,708
Go Recycle Yourself Facebook fans	1,428

Total number of people reached via social media **12,729**



Members of the Gillis family volunteer as Ambassadors at the 2013 Warped Tour.



Education Outreach Coordinator, Valerie Egan with kidney recipient, Carlos Aguilar and his family at the 2013 Cadena de Vida event.

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We have attempted to acknowledge each person, business and foundation who made a contribution during our fiscal year of July 1, 2012 - June 30, 2013.

If any name has been omitted or listed incorrectly, please accept our apologies and contact us so we can correct our records.

Statement of Financial Position June 30, 2013

ASSETS	2013
Cash and cash equivalents	\$ 384,471
Accounts receivable	22,083
Contributions receivable	53,015
Grants receivable	-
Prepaid expenses	24,601
Furniture and equipment, less accumulated depreciation of \$55,082 and \$53,998	435
Beneficial interest in assets held by others	242,675
Total Assets	<u>\$ 727,280</u>
 LIABILITIES AND NET ASSETS	
Liabilities	
Accounts payable	\$ 17,606
Accrued vacation	13,052
Deferred revenue	37,236
Total Liabilities	<u>\$ 67,894</u>
 Net Assets	
Unrestricted	
Board designated endowment	241,575
Available for operations	360,374
Total unrestricted	601,949
Temporarily restricted	56,337
Permanently restricted	1,100
Total Net Assets	<u>659,386</u>
 Total Liabilities and Net Assets	 <u>\$ 727,280</u>

If you would like a copy of the complete financial statements, please visit our website or call 503.494.7888.

REVENUES AND OTHER SUPPORT	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL 2013
Contributions and other support				
Member organizations	\$ 148,333	\$ -	\$ -	\$ 148,333
Corporate	30,777	-	-	30,777
Individual	63,679	15,148	-	78,827
Alan James Fund	238,667	-	-	238,667
Grants	-	10,000	-	10,000
In-kind contributions	98,064	-	-	98,064
Special events (less direct costs of \$65,111)	163,591	-	-	163,591
Interest income	998	-	-	998
Realized and unrealized gain (loss), net investment fees	21,952	-	-	21,952
Other Revenue	9,263	-	-	9,263
	<u>775,324</u>	<u>25,148</u>	<u>-</u>	<u>800,472</u>
Net assets released from restrictions for:				
Timing	32,318	(32,318)	-	-
Purpose	22,098	(22,098)	-	-
Total Revenues and other support	<u>829,740</u>	<u>(29,268)</u>	<u>-</u>	<u>800,472</u>
 EXPENSES				
Program services				
Student Outreach	288,522	-	-	288,522
Hispanic Outreach	81,644	-	-	81,644
DMV Outreach	154,098	-	-	154,098
Community Outreach	93,934	-	-	93,934
Total program services	<u>618,198</u>	<u>-</u>	<u>-</u>	<u>618,198</u>
Supporting services				
Administration	70,924	-	-	70,924
Fund-raising	100,088	-	-	100,088
Total Expenses	<u>789,210</u>	<u>-</u>	<u>-</u>	<u>789,210</u>
CHANGE IN NET ASSETS	<u>40,530</u>	<u>(29,268)</u>	<u>-</u>	<u>11,262</u>
Net assets, beginning of year	561,419	85,605	1,100	648,124
NET ASSETS, END OF YEAR	<u>\$ 601,949</u>	<u>\$ 56,337</u>	<u>\$ 1,100</u>	<u>\$ 659,386</u>

